It’s All About The Journey
- Be Mindful of your Past but Always Look toward the Future
Some thoughts on ground services

• Pride in being benchmark for high-quality, high-assurance while maintaining low-cost and quick turnaround
  – Deep understand of risks and mitigations
  – Smart tailoring of processes
  – Iterative development on proven technology
• Need to extend innovative solutions for AI&T to third parties
  – No need to test every antenna
  – Limit check in ground station i/f to data processing, not hw
  – Wise use of link budget includes options in antennas G/T
• Currently not limited by ground services
  – Need to work on scalability
  – Introduce space-to-space assets
  – Compatible with gov’t assets (e.g. NEN, MC3) and commercial
• Company approach
  – Close partnership with one established provider
  – Dedicated expansion of our assets
  – Blurred line between space and ground services