

Multi-Organization Acquisitions: Program Management, Costs & Lessons Learned

Breakout Session 9F

- What lessons can be learned from successful DoD acquisitions? What acquisition strategies worked from both the government's and contractor's perspectives?
- What are the unique challenges of an international acquisition?
- What can system dynamics tell us about the unintended consequences of acquisition processes?
- What are the costs of additional organization structure and interfaces?

Multi-Organization Acquisitions Format

- Join us in Breakout Session 9F for a discussion of these and other questions
- Five Speakers will present 30-minute presentations w/10-minute Q&A
- Break out will culminate in a panel discussion of the “Do’s” and “Don’ts” of Multi-Organization Acquisitions

Multi-Organization Acquisitions

Speakers

- Lt. Col. Lani Smith, SMC/MCC, & Mr. Sid Hollander, The Aerospace Corp., “Lessons Learned from Successful Acquisition of Milsatcom S-Band Control System”
- Mr. Richard Adams & Dr. Anil Gupta, The Aerospace Corp., “System Dynamics Applied to the SMC Acquisitions”
- Mr. Scott Carey, Lockheed Martin, “AEHF Mission Control Segment Acquisition Strategy”
- Mr. Stephen Stoops, The Aerospace Corp., “NATO SATCOM Post 2000 Lessons Learned”
- Mr. Darryl Webb, The Aerospace Corp., “The Cost of Organizational Structures & Interfaces”